

Food and Beverages Sector In UAE



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Appreciation

I appreciate the contributions to this report from

- *Ayesha Abdulla Ahmad Al Falasi Manager- -Export Market Development*
- *Wafa Abdullah Mohsen Ahmed –Senior Executive –Export Market Development*

1- Summary

- I. The F&B is by far one of the most important manufacturing sectors in UAE. Many of F&B industries started operation in as far back date as early seventies and have expanded and developed over decades since then.
- II. Due to its high valued added contribution of 12% to the manufacturing value added, and its diversity and importance to food security, the F&B sector positions itself among the top strategic sectors of UAE, and in recognition to its future potential for Dubai economy growth and sustainability, the F&B has been selected one of the 6 focus sectors of Dubai Industrial Strategy 2030.
- III. UAE boasts of a very favorable environment for F&B business, according to BMI Risk/Reward index, UAE ranks first in the region and 4th globally in F&B investment environment attractiveness.
- IV. UAE prides of a large number of F&B manufacturing units totaling around 575 units with a total investment of 39.5 Billion AED.
- V. Thanks to the government's strong focus on agriculture, the country is now more than 80% self-sufficient for milk and almost 40% self-sufficient in its demand for eggs according to BMI
- VI. Dubai exports have 218 registered F&B members and led 28 food companies during 2017 to participate in world food exhibitions in Germany (Anuga), and Russia (WFM).
- VII. F&B exports from Dubai achieved a value of 12.6 AED in the first 3Q of 2017, a share of 12% of total exports, while re-exports touched 12.9 Billion AED sharing 5% of total re-exports for the same time span.
- VIII. UAE domestic F&B consumer market is huge and is witnessing continuous expansion driven by a high purchasing power and an increasing population, while expanding mass retail groceries as well as a large network of smaller local outlets propel rewarding opportunities for new entrants
- IX. The size of the market is estimated at 131 Billion AED in 2017 for Food and 11 Billion AED for Beverages increasing to 131 Billion AED and 14 Billion AED in 2021 respectively.
- X. Imports net of re-exports is estimated at 43 Billion AED for full 2017, and with a domestic consumption size of 112 Billion AED, 69 Billion AED of consumption will come from local

manufacturing industry. That means 62% of the domestic F&B needs comes from the local manufacturing industry which is quite rewarding for the development for the F&B sector

- XI.** Around 111 F&B products at HS 4 level were exported from Dubai to around 191 destinations world wide and 180 products were re-exported to 181 destination during first 3Q of 2017.
- XII.** Region-wise ,Asia leads destinations of F&B exports from Dubai with a value 7.2 Billion AED , followed by Africa, with a value 4.6 Billion AED and Europe, with a value 0.4 Billion AED during the first 3Q of 2017.
- XIII.** The typical product portfolio includes: sugar & confectionary, beverages, packaged meats, processed vegetables, dairy products, cereals, dates, vegetable oils, pasta, packaged tea, chocolates, snacks, nuts among others.
- XIV.** F&B offers excellent global opportunities for exporters particularly in emerging markets due to a growth in formal trading as urbanization expands and a rise in purchasing power. Typical markets are Sub-Saharan Africa, Brazil and Russia.
- XV.** For F&B exports form UAE: Good untapped potential markets exist in: Saudi Arabia, Oman, and Iraq. For beverages: Saudi Arabia, Iraq, and Iran offer good potential markets for processed food & animal feed, while Iran, Saudi Arabia and Iraq offer lucrative potential markets for Cereals & cereal products according to ITC data.

2- Domestic market

Sales volume

- Food Sales in UAE reached 101 Billion AED in 2017, and expected to grow to 131 Billion AED by 2021 according to BMI.
- Beverages, nonalcoholic, will increase from about 11 Billion AED in 2017, to about 14 Billion AED in 2021. according to BMI
- F& B imports net of re-export of reached around 32 Billion AED in the first 3Q of 2017, this projected to reach 43 Billion for 2017, full year. Given this value of net imports and a domestic consumption of 112 Billion AED, the supply by domestic industry transpires to around 69 Billion AED, i.e. 62% of the domestic F&B need is met by the local F&B industry which is very impressive.

Sectoral growth

- Meat and poultry consumption is projected to grow at a strong rate of 6.9% CAGR over the period to 2021. With the impact of the overall growth of meat and poultry and due to affluence of the society and higher purchase power, premium meat, such as quail and camel, have been witnessing increase in demand and will continue to do so, while the demand of organic food sales will also increase due to higher purchasing power and preference for healthy products.
- Beverages sales are seen to increase at CAGR of 7.1% to 2021, fueled by high sales of mineral and spring water, growing at 17% CAGR. This is because of increasing preference for bottled water, given the hot climate according to BMI.
- Rapid e-commerce development offers new opportunities for retail growth.
- E-commerce is expected to gain momentum in the coming period along with convenient retailing fueled by the increase in the number of consumers for whom time is an important factor.

Drivers

Market drivers sustain the future growth of the sector and maintain its unique diversity. These drivers include, among others:

- Higher disposable income.
- A growing demand for food services.

- 60% of UAE population visit malls to eat and drink according to CBRE research, the highest in the world.
- Health and hygiene measures set by the government, increased consumer confidence and have been a major driver in changing consumer habits, which eventually benefited the packaged-meat industry.

3- Capabilities

Overall sector profile

- The F&B production sector is one of the pioneer sectors of UAE industry. Many of the industries started in the seventies and have developed their capabilities over decades since then.
- F&B was selected as a focus sector in Dubai Industrial Strategy 2030, among five other sectors.
- According to the Ministry of Economy statistics, the number of F&B manufacturing licenses in UAE counts to 575 by the end of 2016. Of these, 51 companies have investments of more than 50 Million AED per unit on average.
- Investments in the food and beverages sector amounts to AED 39.5 Billion, 21% of which is foreign capital.
- The number of employees in the food and beverages industry counts to about 44 thousand, representing about 10% of the total number of employees in the industry sector.
- Dubai exports have 218 registered F&B members and led 28 food companies during 2017 to participate in world food exhibitions in Germany (Anuga), and Russia (WFM).
- Thanks to the government's strong focus on agriculture, the country is now more than 80% self-sufficient for milk and almost 40% self-sufficient in its demand for eggs according to BMI.

Subsectors performance

- The UAE dairy industry, now ranks among the world most competitive. dairy sectors Per capita consumption of dairy products is high, at around 80-85kg.
- While the dairy sector continues to receive appreciations, investment into a number of other food segments has taken place. Due to increase in demand such as processed meats and ready-made meals.
- Demand for imports continues to be propped up by significant demand from expatriates for food products from their home countries.

- Typical F&B domestic products include beverage, proceed vegetables, confectionary ,dairy products ,Cereals and grains ,packaged meat, juices ,snacks, chocolates, packaged tea, Special products include camel milk, and dates.
- The sector production is highly diversified meeting varied needs of ethnic expatriates including health and wellness food, organic food, gourmet & fine Food.

4- Strength & Opportunities

The UAE F&B sector possesses many strengths and offers lucrative opportunities including:

- Favorable doing business environment, World Bank Doing Business report rank UAE in position (21) globally (DB 2018 21).
- Strong private consumption and limited inflation.
- Large investment in mass grocery retail sector.
- UAE market offers tremendous opportunities for premium food, arising from high disposable income of the increasing domestic population and tourists
- There is a steady growth in consumption of flavored water and vitamin drinks.
- UAE has built a good foundation for the Halal sector, including infrastructure and the setting of standards .These efforts were reflected in the launch of the Halal Complex in 2014 in Dubai Industrial City. Companies based in the United Arab Emirates have started operation in the complex, such as Al Islami Food.
- The UAE Halal sector has a great a great potential worldwide, as the value of the global halal food industry is estimated to have reached USD 1.1 Trillion in 2013 according to recent literature, accounting for more than 16% of the global food market. While Halal food sales are expected to outperform growth in the overall food industry over the next five years.
- There is steady expansion in large volume grocery retailing.
- Online grocery service and convenience food demand is expanding due to urbanization and the increase in working population for whom time is important.
- UAE is considered the most attractive F&B business environment in the MENA region being ranked first in MENA region and 4th globally in Risk/Reward index RRI published by BMI.

5- Foreign Trade

Overall F&B Trade Profile

- Exports and re-exports of F&B from Dubai registered about 26 Billion AED in the period Jan-Sept 2017 a share of around 7% of all products exports and re-exports during the same period.
- FZ's exports from F&B registered 3.5 Billion AED, and FZ's re-export 5.6 Billion AED.
- Around 70% of F&B exports (8.7 Billion AED) is exported from on-shore locations (outside FZ's), and around 30% is exported by FZ's, indicating the food sector is concentrated mainly in the mainland, and suggesting that the sector cater mainly for the local market and underlines its importance for fostering food security.
- Imports net of re-exports amounted to 31.7 Billion AED in #Q 2017 ,projected for the full year

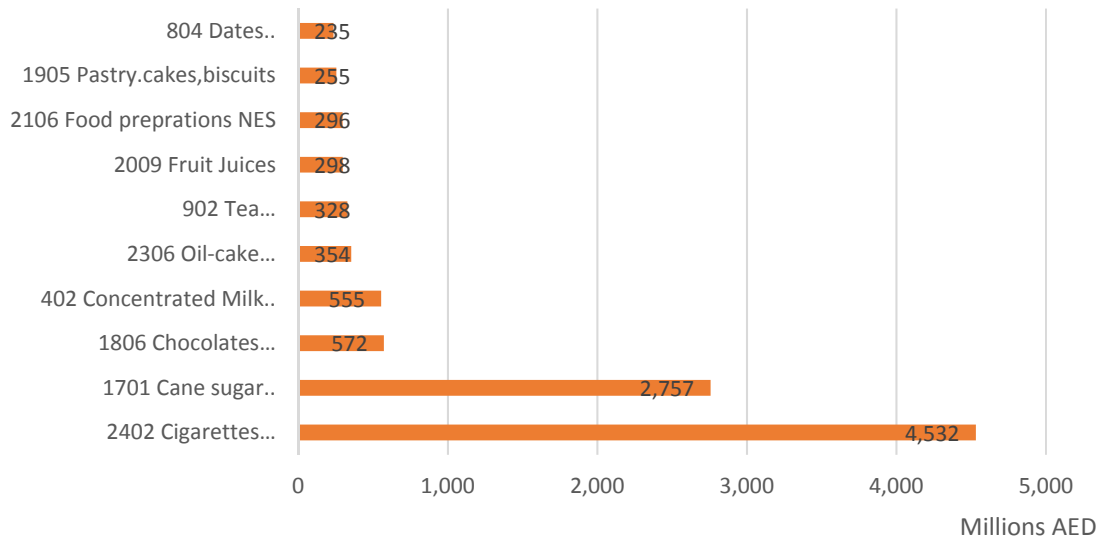
F&B Trade (Jan–Sept 2017)	
EXPORT	12,636,175,646 AED
IMPORT	44,643,389,217 AED
RE-EXPORT	12,913,644,662 AED
Grand Total	70,193,209,526 AED

F&B Trade by Zone (Jan-Sept 2017)	
EXPORT	12,636,175,646 AED
Custom WH	381,547,390 AED
Free Zone	3,518,872,660 AED
Local	8,735,755,596 AED
IMPORT	44,643,389,217 AED
Custom WH	403,526,753 AED
Free Zone	11,062,895,795 AED
Local	33,176,966,670 AED
RE-EXPORT	12,913,644,662 AED
Free Zone	5,634,243,965 AED
Local	7,279,400,698 AED
Grand Total	70,193,209,526 AED

Top Exported Products

- Top 10 exported products share around 80% of the entire F&B export portfolio.
- Among the leading exports is cigarettes, which goes mainly to Asia as well as other destinations, and concentrated milk, which goes mainly to Africa, and tea, which goes mainly to Russia.

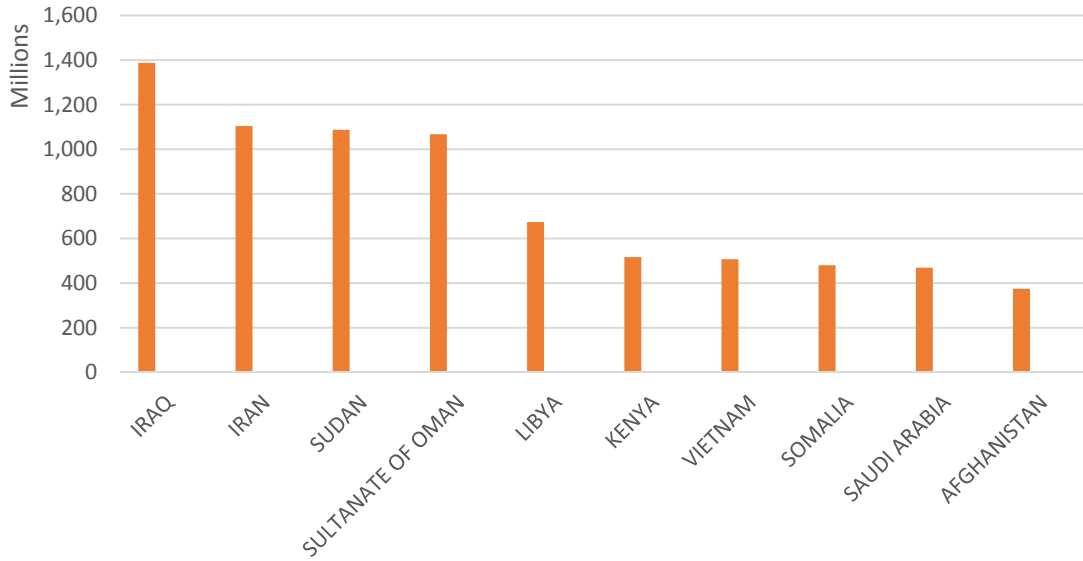
Top F&B Exported Products-Jan-Sept 2017



Top destinations of export of F&B

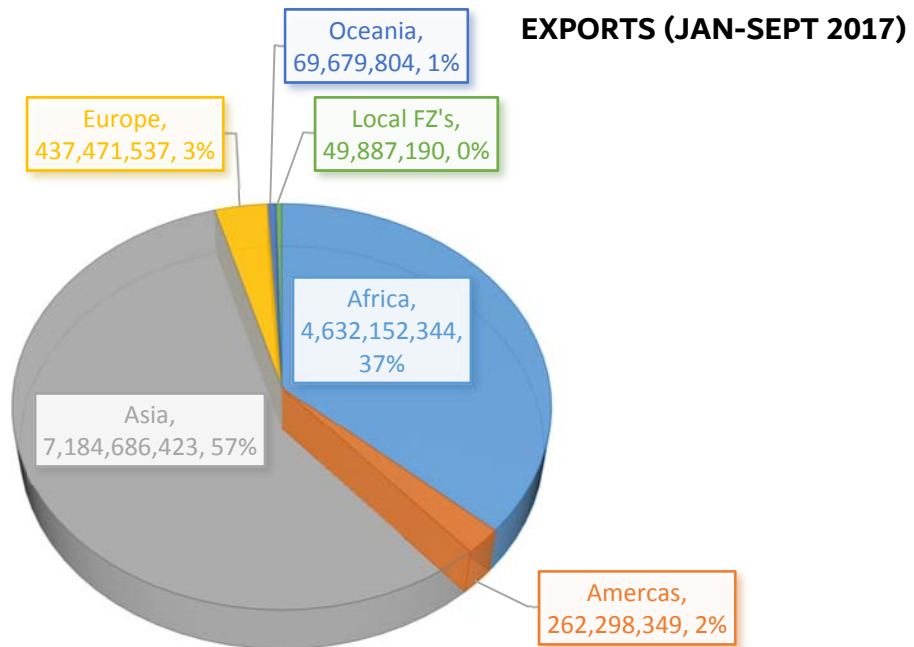
Top export destination of F&B are mainly neighboring countries and we note the nearest countries with best connectivity like, Iraq ,Sudan and Oman get the largest exports. For example East African countries are leading destinations while West African countries are yet to be penetrated majorly.

F&B Top Exports Destination Jan-SEpt 2017s

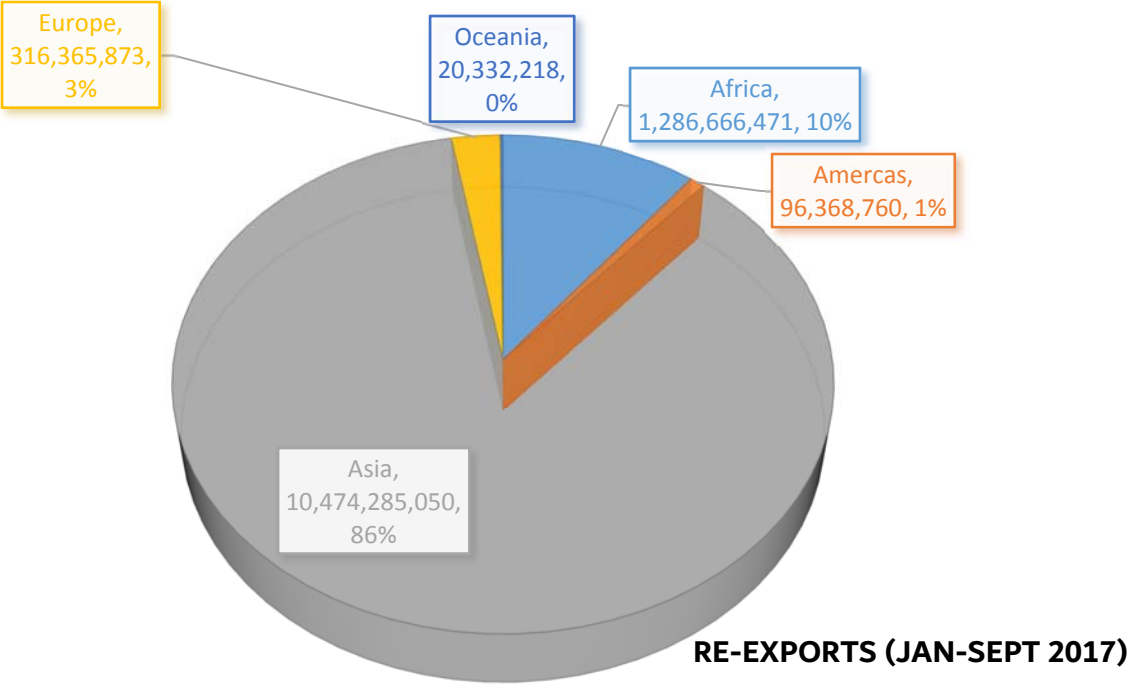


Top F&B destinations by region

Asia had the lion's share of 57% in food exports from Dubai, followed by Africa with a share of 37%.



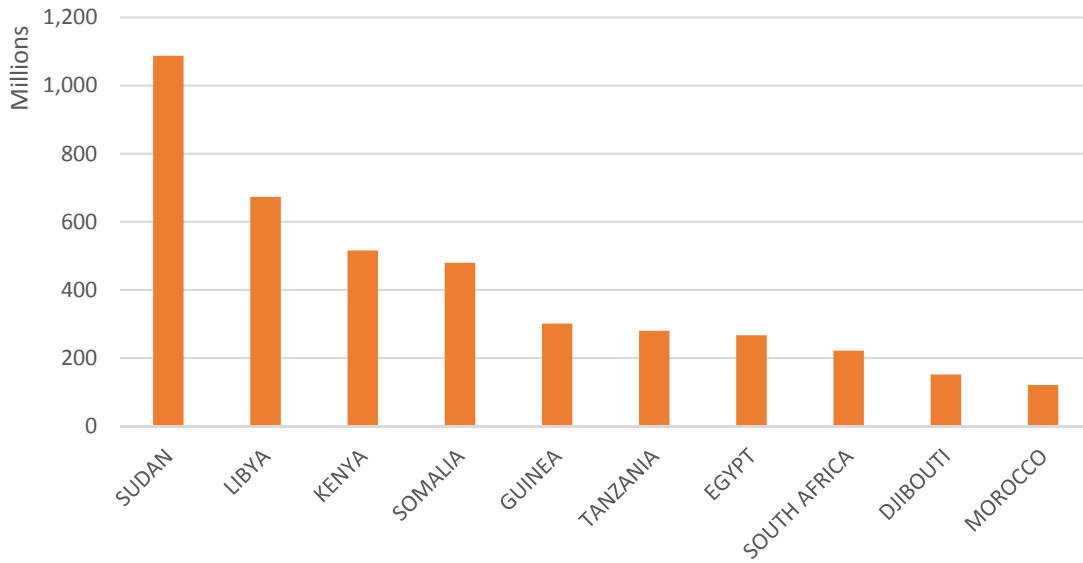
In re-exports, Asia also leads but with a very large share of 86%, followed by Africa with a minor share of 10%. So F&B re-export destinations focus on Asia by in large.



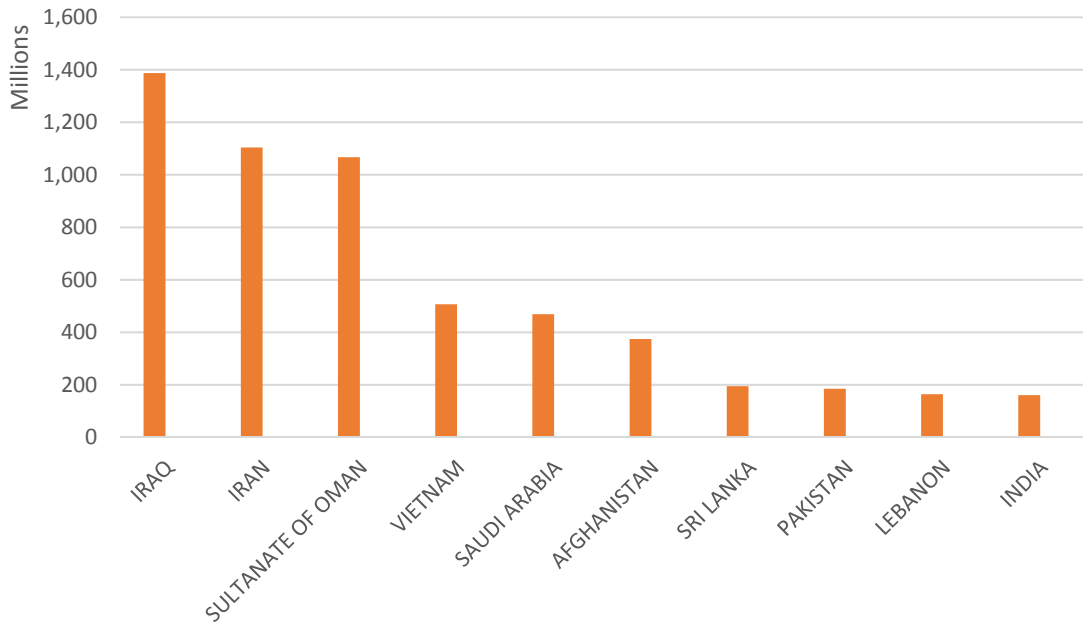
Major Export/Re-exports country markets by continents

- Export and re-export destinations are generally neighboring countries whether in Asia or Africa benefiting from the geographical proximity.
- Export to Russia is the by far the top export destination in Europe. Cigarettes, food preparations and waters were among the top exports to Russia.

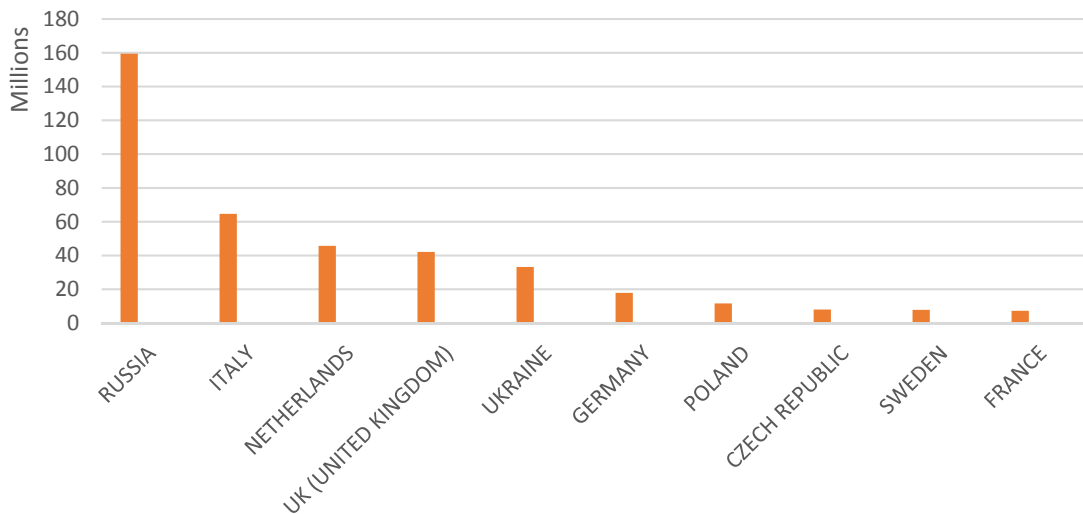
F&B Exports to Africa -Top Destinations (Jan-Sept 2017)



F&B Exports to Asia -Top Destinations (Jan-Sept 2017)



F&B Exports to Europe-Top Destinations (Jan-Sept 2017)



*For full details of exports and re-exports to all regions please see the appendix.

6- Global opportunities

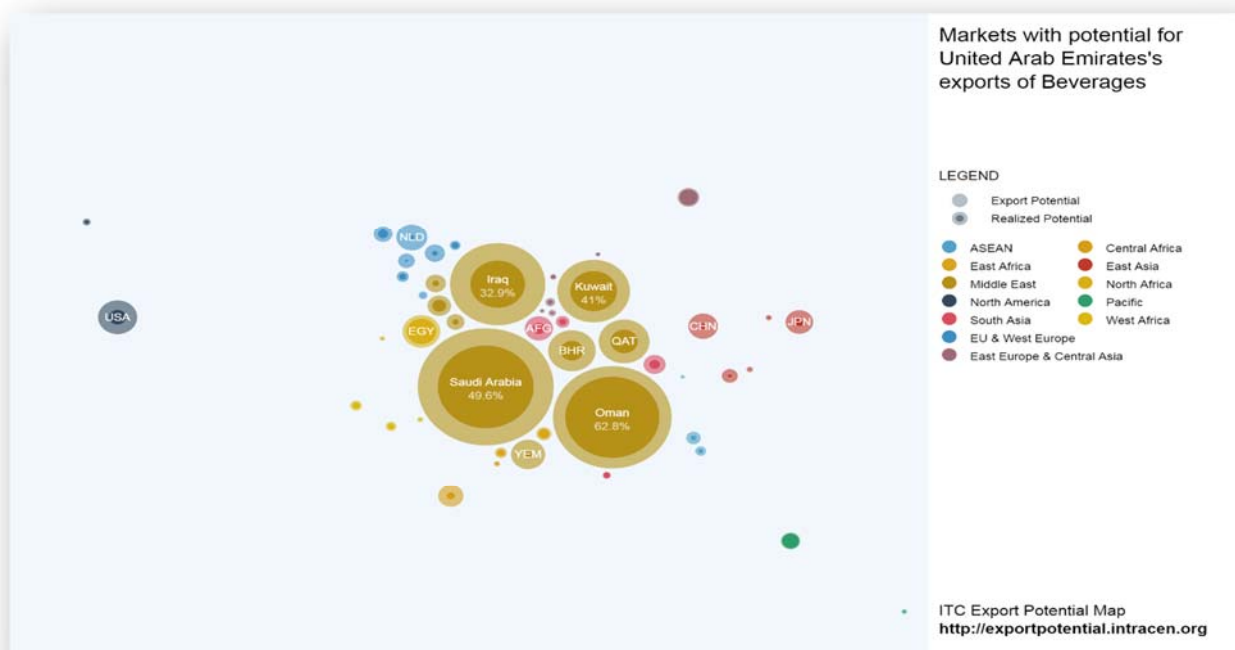
- Emerging markets outperform developed markets in their appeal for food and beverage consumption, and this trend is also expected to prevail in the grocery business over the next five years. This is mainly due to the saturation of food retailing in developed markets, where food prices fall amid price wars driven by large discounts and online players. In contrast, there is still much potential for growth in emerging markets, where the informal sector is common, and hence there is great potential of expansion beyond the major urban areas. Emerging markets are expected to lead the expected growth in the global economy in the coming period, such as Russia and Brazil
- Regions such as Latin America, Asia and sub-Saharan Africa are expected to achieve positive growth in consumption over the next five years driven by increased consumer affluence as a result of rising income levels that are promising for trade across formal outlets throughout the region

Subsectors Market Characteristics

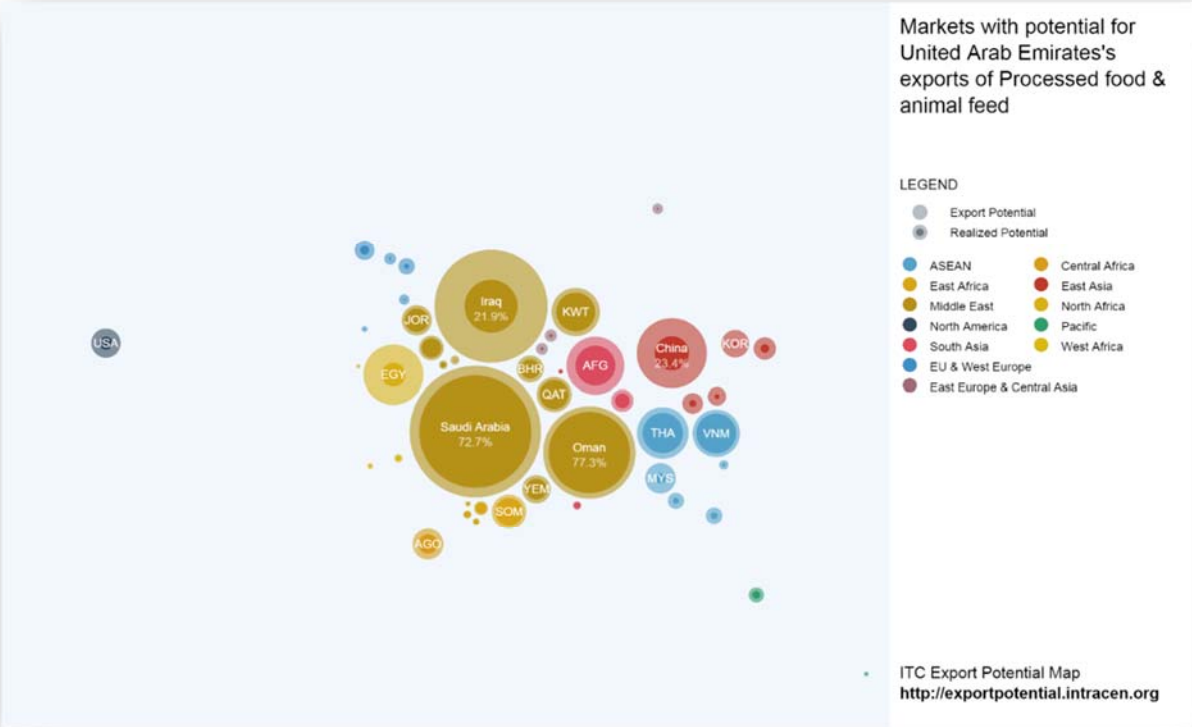
- Meat and poultry will remain the highest category in sales in 2021, and continue to grow rapidly.
- Consumers are increasingly turning away from red meat to poultry. Fish sales performance will remain good over the next five years.
- Pasta is one of the most growing sectors, driven by the growing need for convenient shopping as more and more people, especially women enter the labor force.
- Non-alcoholic beverages will continue to grow well over the next five years to 2021, at 5.9%. The main non-alcoholic beverages include fruit and vegetable juices, mineral water and spring water; and soft drinks.
- Sales of mineral water and spring water are expected to grow strongly in developed markets thanks to greater consumer purchasing power, with the outstanding innovations of manufacturers, especially for health consumers.
- Hot drinks will grow by 6.2% over the next five years, outpacing the growth rate of soft drinks of 5.7%.

7- Potential markets for F&B from UAE

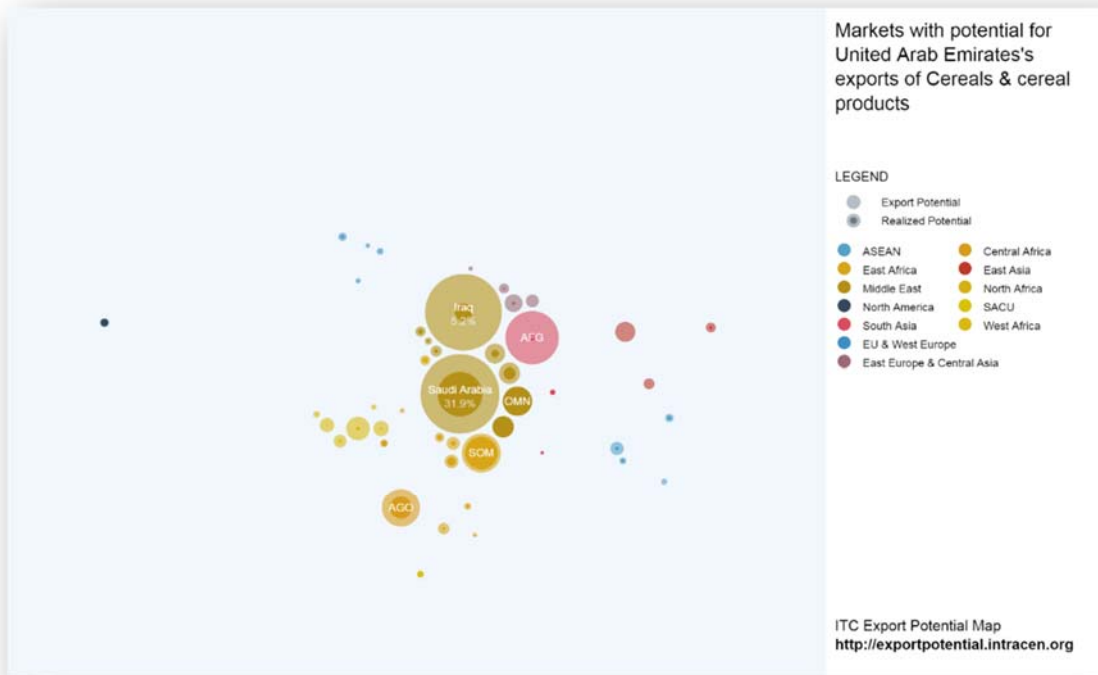
The markets with greatest potential for United Arab Emirates` exports of Beverages are Saudi Arabia, Oman, and Iraq. Saudi Arabia shows the largest absolute difference between potential and actual exports in value terms, leaving room to realize additional exports worth US \$ 129.8 Million.



The markets with greatest potential for United Arab Emirates' exports of processed food & animal feed are Saudi Arabia, Iraq, and Iran. Islamic Republic of Iraq shows the largest absolute difference between potential and actual exports in value terms, leaving room to realize additional exports worth US \$ 126.1 Million.



The markets with greatest potential for United Arab Emirates' exports of Cereals & cereal products are Iran, Islamic Republic of, Saudi Arabia and Iraq. Iraq shows the largest absolute difference between potential and actual exports in value terms, leaving room to realize additional exports worth US \$ 48.8 Million.



Sources

- Dubai Customs Statistics
- ITC
- BMI

8- Appendix

Dubai Trade Jan-Sept 2017

All products Trade Jan-Sept 2017	
EXPORT	107,401,389,231AED
IMPORT	592,222,561,975AED
RE-EXPORT	265,589,166,230AED
Grand Total	965,213,117,436AED

F&B Overall Trade Jan-Sept 2017	
EXPORT	12,636,175,646 AED
IMPORT	44,643,389,217 AED
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F&B Trade by Zone Jan-Sept 2017	
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Top Exports of F&B by Products		
TOTAL EXPORT		12,636,175,646 AED
HS Code	Description	Value (AED)
2402	Cigars, cheroots, cigarillos and cigarettes, of tobacco or of tobacco substitutes.	4,531,606,793 AED
1701	Cane or beet sugar and chemically pure sucrose, in solid form.	2,757,301,788 AED
1806	Chocolate and other food preparations containing cocoa.	571,949,586 AED
0402	Milk & cream, concentrated nor containing added sugar...	554,583,640 AED
2306	Oil-cake and other solid residues...	353,632,240 AED
0902	Tea, whether or not flavored.	328,449,337 AED
2009	Fruit juices (including grape must) and vegetable juices...	297,636,911 AED
2106	Food preparations not elsewhere specified or included.	295,786,499 AED
1905	Bread, pastry, cakes, biscuits and other bakers' wares...	254,776,689 AED
0804	Dates, figs, pineapples, avocados, guavas, mangoes and mangos teens...	235,130,679 AED

Top Re-exports of F&B by Product		
TOTAL RE-EXPORT		12,913,644,662 AED
HS Code	Description	Value (AED)
2402	Cigars, cheroots, cigarillos and cigarettes, of tobacco or of tobacco substitutes.	4,161,284,294 AED
1006	Rice.	894,622,163 AED
0802	Other nuts, fresh or dried, whether or not shelled or peeled.	855,891,884 AED
2208	Un denatured ethyl alcohol of an alcoholic strength by volume of less...	799,866,608 AED
2106	Food preparations not elsewhere specified or included.	638,517,841 AED
0713	Dried leguminous vegetables, shelled, whether or not skinned or split.	630,571,667 AED
2403	Other manufactured tobacco and manufactured tobacco substitutes...	472,059,614 AED
0801	Coconuts, Brazil nuts and cashew nuts, fresh or dried...	331,741,491 AED
0402	Milk & cream, concentrated nor containing added sugar...	257,057,396 AED
1701	Cane or beet sugar and chemically pure sucrose, in solid form.	240,099,277 AED

Top Destination of Exports	
EXPORT	12,636,175,646 AED
IRAQ	1,386,773,756 AED
IRAN	1,103,889,382 AED
SUDAN	1,087,037,707 AED
SULTANATE OF OMAN	1,066,777,866 AED
LIBYA	672,991,196 AED
KENYA	515,842,147 AED
VIETNAM	506,926,827 AED
SOMALIA	479,617,389 AED
SAUDI ARABIA	468,635,342 AED
AFGHANISTAN	374,282,710 AED

Top Destinations of Re-exports	
RE-EXPORT	12,913,644,662 AED
IRAN	3,617,574,557 AED
IRAQ	2,288,086,846 AED
AFGHANISTAN	1,203,082,872 AED
SULTANATE OF OMAN	559,176,439 AED
DUBAI DUTY FREE	363,863,867 AED
PAKISTAN	309,141,200 AED
INDIA	303,606,174 AED
VIETNAM	293,125,558 AED
LIBYA	263,038,174 AED
SAUDI ARABIA	262,616,723 AED

F&B Trade by Region	
EXPORT	12,636,175,646 AED
Africa	4,632,152,344 AED
Americas	262,298,349 AED
Asia	7,184,686,423 AED
Europe	437,471,537 AED
Oceania	69,679,804 AED
Local FZ's	49,887,190 AED
IMPORT	44,643,389,217 AED

Africa	3,488,431,825 AED
Americas	10,226,681,542 AED
Asia	15,806,631,392 AED
Europe	9,411,908,036 AED
Oceania	3,484,135,570 AED
Local FZ's	2,225,600,853 AED
RE-EXPORT	12,913,644,662 AED
Africa	1,286,666,471 AED
Americas	96,368,760 AED
Asia	10,474,285,050 AED
Europe	316,365,873 AED
Oceania	20,332,218 AED
Local FZ's	719,626,291 AED
Grand Total	70,193,209,526 AED

F&B Exports by Region and Country	
ASIA	7,184,686,423 AED
IRAQ	1,386,773,756 AED
IRAN	1,103,889,382 AED
SULTANATE OF OMAN	1,066,777,866 AED
VIETNAM	506,926,827 AED
SAUDI ARABIA	468,635,342 AED
AFGHANISTAN	374,282,710 AED
SRI LANKA	194,507,609 AED
PAKISTAN	184,873,657 AED
LEBANON	164,089,698 AED
INDIA	160,526,229 AED
AFRICA	4,632,152,344 AED
SUDAN	1,087,037,707 AED
LIBYA	672,991,196 AED
KENYA	515,842,147 AED
SOMALIA	479,617,389 AED
GUINEA	300,844,674 AED
TANZANIA	279,901,387 AED
EGYPT	266,679,900 AED
SOUTH AFRICA	221,707,331 AED

DJIBOUTI	151,394,569 AED
MOROCCO	120,615,055 AED
EUROPE	437,471,537 AED
RUSSIA	159,463,292 AED
ITALY	64,639,649 AED
NETHERLANDS	45,709,861 AED
UK (UNITED KINGDOM)	42,091,613 AED
UKRAINE	33,194,049 AED
GERMANY	17,803,405 AED
POLAND	11,550,983 AED
CZECH REPUBLIC	7,972,105 AED
SWEDEN	7,781,422 AED
FRANCE	7,204,650 AED
AMERICAS	262,298,349 AED
USA	89,924,969 AED
BELIZE	54,012,900 AED
TRINIDAD	34,114,467 AED
CANADA	20,460,208 AED
REP. OF PANAMA	18,381,755 AED
ARUBA	18,246,748 AED
GRENADA	12,141,100 AED
VENEZUELA	6,032,436 AED
GUATEMALA	2,000,750 AED
BRAZIL	1,742,507 AED
OCEANA	69,679,804 AED
AUSTRALIA	54,760,174 AED
NEW ZEALAND	9,361,906 AED
TIMOR-LESTE (EAST TIMOR)	3,349,386 AED
FIJI	742,072 AED
PAPUA NEWGUINEA	576,264 AED
TONGA	354,781 AED
NEW CALEDONIA	311,942 AED
PALAU	159,500 AED
FR.POLANASIA	51,538 AED
KIRIBATI	11,100 AED
LOCAL FZ's	49,887,190 AED
JEBEL ALI F.Z.	23,592,867 AED

SHIP STORES	8,644,713 AED
DUBAI LOGISTIC CITY	7,561,781 AED
DUBAI DUTY FREE	4,688,081 AED
AIRCRAFT STORES	3,553,684 AED
FUJAIRAH D.FREE	951,075 AED
SHARJAH D.FREE	584,000 AED
FUJAIRAH F.ZONE	233,000 AED
AIRPORT FREE ZONE	49,989 AED
RAK. DUTY FREE	20,000 AED

F&B Re-exports by Region and Country	
ASIA	10,474,285,050 AED
IRAN	3,617,574,557 AED
IRAQ	2,288,086,846 AED
AFGHANISTAN	1,203,082,872 AED
SULTANATE OF OMAN	559,176,439 AED
PAKISTAN	309,141,200 AED
INDIA	303,606,174 AED
VIETNAM	293,125,558 AED
SAUDI ARABIA	262,616,723 AED
KUWAIT	156,026,490 AED
SINGAPORE	137,845,484 AED
AFRICA	1,286,666,471 AED
LIBYA	263,038,174 AED
SOMALIA	209,909,488 AED
KENYA	134,585,591 AED
EGYPT	92,173,549 AED
SUDAN	83,840,296 AED
TANZANIA	75,430,648 AED
DJIBOUTI	65,147,791 AED
SENEGAL	43,448,634 AED
ETHIOPIA	42,748,534 AED
NIGER	38,274,048 AED
#N/A	719,626,291 AED
DUBAI DUTY FREE	363,863,867 AED
JEBEL ALI F.Z.	132,979,930 AED

SHIP STORES	82,502,609 AED
AIRCRAFT STORES	48,714,467 AED
SHARJAH D.FREE	43,049,277 AED
ABUDHABI D.FREE	29,307,588 AED
DUBAI LOGISTIC CITY	15,014,418 AED
FUJAIRAH D.FREE	1,528,458 AED
RAK. DUTY FREE	1,026,921 AED
RAS AL KHAIMAH FZE	660,118 AED
EUROPE	316,365,873 AED
NETHERLANDS	62,612,962 AED
RUSSIA	49,167,070 AED
SLOVENIA	46,170,437 AED
UK (UNITED KINGDOM)	36,245,564 AED
IRELAND	27,421,708 AED
MONTENEGRO	27,238,441 AED
GERMANY	16,242,861 AED
UKRAINE	10,893,584 AED
FRANCE	6,890,685 AED
SPAIN	5,261,845 AED
AMERICAS	96,368,760 AED
USA	61,945,679 AED
BRAZIL	11,040,416 AED
CANADA	8,192,226 AED
ARUBA	3,669,807 AED
VENEZUELA	1,941,814 AED
COLOMBIA	1,544,671 AED
REP. OF PANAMA	1,052,465 AED
PERU	948,465 AED
SINT MAARTEN	916,745 AED
NETH.ANTILLES	783,935 AED
OCEANA	20,332,218 AED
AUSTRALIA	17,835,348 AED
NEW ZEALAND	1,951,157 AED
TONGA	294,742 AED
KIRIBATI	94,714 AED
FIJI	60,340 AED
GUAM	50,205 AED

MARIANA ISLAND	45,712 AED
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F&B Exports by Region and Products		
ASIA		7,184,686,423 AED
2402	Cigars, cheroots, cigarillos and cigarettes...	2,824,844,532 AED
1701	Cane or beet sugar...	672,548,221 AED
1806	Chocolate...	459,339,202 AED
402	Milk & cream, concentrated...	433,513,520 AED
2306	Oil-cake and other solid residues...	353,574,797 AED
2106	Food preparations not elsewhere specified...	211,822,422 AED
1905	Bread, pastry, cakes...	172,676,088 AED
804	Dates, figs...	142,781,797 AED
2202	Waters, including mineral waters and aerated waters...	141,024,790 AED
2009	Fruit juices...	130,700,579 AED
AFRICA		4,632,152,344 AED
1701	Cane or beet sugar...	2,079,903,538 AED
2402	Cigars, cheroots, cigarillos and cigarettes...	1,376,275,288 AED
2009	Fruit juices...	130,308,760 AED
0402	Milk & cream, concentrated...	120,781,877 AED
804	Dates, figs...	82,388,197 AED
1605	Crustaceans, mollusks...	81,600,080 AED
1806	Chocolate...	76,465,929 AED
1511	Palm oil and its fractions...	71,532,292 AED
2106	Food preparations not elsewhere specified...	66,710,342 AED
1905	Bread, pastry, cakes, biscuits...	55,679,474 AED
EUROPE		437,471,537 AED
2402	Cigars, cheroots, cigarillos and cigarettes...	156,089,377 AED
0902	Tea, whether or not flavored	130,386,265 AED
1518	Animal or vegetable fats & oils & their fraction...	29,259,489 AED
1806	Chocolate...	25,410,812 AED
2403	Other manufactured tobacco and manufactured tobacco substitute...	23,870,736 AED
1516	Animal or vegetable fats & oils and their fractions, partly or wholly hydrogenate...	12,017,946 AED
2106	Food preparations not elsewhere specified...	11,291,408 AED
2009	Fruit juices...	9,391,869 AED
804	Dates, figs...	6,792,574 AED
2202	Waters, including mineral waters and aerated waters...	6,542,205 AED

AMERICAS		262,298,349 AED
2402	Cigars, cheroots, cigarillos and cigarettes...	144,324,892 AED
2009	Fruit juices...	22,126,239 AED
1905	Bread, pastry, cakes, biscuits...	17,028,354 AED
902	Tea, whether or not flavored	14,368,948 AED
2005	Other vegetables prepared or preserved otherwise than by vinegar...	10,199,346 AED
1605	Crustaceans, mollusks...	8,763,509 AED
1806	Chocolate...	8,025,663 AED
1902	Pasta, whether or not cooked or stuffed	6,709,462 AED
1101	Wheat or muslin flour	5,397,238 AED
713	Dried leguminous vegetables...	3,772,786 AED
OCEANA		69,679,804 AED
902	Tea, whether or not flavored.	35,891,319 AED
1902	Pasta, whether or not cooked or stuffed.	4,779,383 AED
1905	Bread, pastry, cakes...	4,498,149 AED
2009	Fruit juices...	3,857,787 AED
1701	Cane or beet sugar...	3,349,574 AED
2202	Waters, including mineral waters and aerated waters...	3,049,767 AED
813	Fruit, dried, other than that of headings 08.01 to 08.06	2,150,751 AED
2402	Cigars, cheroots, cigarillos and cigarettes...	1,821,000 AED
804	Dates, figs...	1,671,950 AED
2106	Food preparations not elsewhere specified...	1,508,470 AED
Local FZ's		49,887,190 AED
2402	Cigars, cheroots, cigarillos and cigarettes...	28,251,705 AED
0408	Birds' eggs, not in shell, & egg yolks, fresh, dried, cooked...	3,553,684 AED
2202	Waters, including mineral waters and aerated waters...	3,122,852 AED
1806	Chocolate and other food preparations containing cocoa.	2,333,208 AED
1515	Other fixed vegetable fats and oils and their fractions...	2,195,579 AED
2106	Food preparations not elsewhere specified or included.	1,944,120 AED
2201	Waters, including natural or artificial mineral waters...	1,523,050 AED
2009	Fruit juices (including grape must) and vegetable juices...	1,251,677 AED
2403	Other manufactured tobacco and manufactured tobacco substitutes...	1,079,931 AED
1905	Bread, pastry, cakes, biscuits and other bakers' wares...	1,017,600 AED

F&B Re-exports by Region & Products		
ASIA		10,474,285,050 AED
2402	Cigars, cheroots, cigarillos and cigarettes...	3,763,264,960 AED
802	Other nuts, fresh or dried, whether or not shelled or peeled.	818,717,937 AED
1006	Rice.	796,360,936 AED
713	Dried leguminous vegetables, shelled, whether or not skinned or split.	581,212,681 AED
2106	Food preparations not elsewhere specified...	542,866,910 AED
2403	Other manufactured tobacco and manufactured tobacco substitutes...	440,395,372 AED
2208	Un denatured ethyl alcohol...	341,004,600 AED
801	Coconuts, Brazil nuts and cashew nuts, fresh or dried...	321,576,321 AED
2202	Waters, including mineral waters and aerated waters...	198,821,589 AED
1701	Cane or beet sugar...	159,449,092 AED
AFRICA		1,286,666,471 AED
402	Milk & cream, concentrated...	155,682,395 AED
2402	Cigars, cheroots, cigarillos and cigarettes...	122,689,559 AED
2208	Un denatured ethyl alcohol...	92,109,009 AED
1701	Cane or beet sugar...	74,383,907 AED
2106	Food preparations not elsewhere specified...	67,727,337 AED
1604	Prepared or preserved fish; caviar and caviar substitutes prepared from fish eggs.	62,408,961 AED
1515	Other fixed vegetable fats and oils...	56,413,520 AED
904	Pepper of the genus Piper; dried or crushed or ground fruits of the genus Capsicum...	50,727,998 AED
1901	Malt extract; food preparations of flour, groats, meal, starch or malt extract...	39,813,195 AED
2002	Malt extract; food preparations of flour, groats, meal, starch or malt extract...	36,640,624 AED
Local FZ's		719,626,291 AED
2208	Un denatured ethyl alcohol...	314,127,517 AED
2402	Cigars, cheroots, cigarillos and cigarettes...	142,971,538 AED
2204	Wine of fresh grapes...	87,438,754 AED
1006	Rice.	42,072,718 AED
2203	Beer made from malt.	27,224,780 AED
2106	Food preparations not elsewhere specified or included.	22,055,966 AED
2403	Other manufactured tobacco and manufactured tobacco substitute...	11,082,955 AED
0802	Other nuts, fresh or dried, whether or not shelled or peeled.	10,225,307 AED
2201	Waters, including natural or artificial mineral waters...	9,067,312 AED
1001	Wheat and meslin.	8,085,165 AED
EUROPE		316,365,873 AED
2402	Cigars, cheroots, cigarillos and cigarettes...	115,886,317 AED
2208	Un denatured ethyl alcohol...	49,846,618 AED

101	Live horses, asses, mules & hinnies.	45,213,230 AED
902	Tea, whether or not flavored...	32,878,354 AED
910	Ginger, saffron, turmeric (curcuma), thyme, bay leaves, curry and other spices	13,147,379 AED
802	Other nuts, fresh or dried, whether or not shelled or Peele.	10,985,678 AED
713	Dried leguminous vegetables, shelled, whether or not skinned or split	8,071,738 AED
2403	Other manufactured tobacco and manufactured tobacco substitutes...	5,878,986 AED
1905	Bread, pastry, cakes, biscuits...	3,600,999 AED
1301	Lac; natural gums, resins, gum-resins and oleoresins...	2,446,412 AED
AMERICAS		96,368,760 AED
1006	Rice.	19,320,256 AED
2402	Cigars, cheroots, cigarillos and cigarettes...	14,391,688 AED
1302	Vegetable saps and extracts; pectic substances, pectinates and pectates...	12,089,141 AED
2401	Unmanufactured tobacco; tobacco refuse...	9,756,953 AED
1905	Bread, pastry, cakes, biscuits...	4,998,436 AED
713	Dried leguminous vegetables, shelled, whether or not skinned or split...	4,112,265 AED
1301	Lac; natural gums, resins, gum-resins and oleoresins...	3,137,746 AED
2106	Food preparations not elsewhere specified...	3,115,487 AED
910	Ginger, saffron, turmeric (curcuma), thyme, bay leaves, curry and other spices.	2,816,743 AED
2403	Other manufactured tobacco and manufactured tobacco substitutes...	2,407,768 AED
OCEANA		20,332,218 AED
1604	Prepared or preserved fish; caviar and caviar substitutes prepared from fish eggs.	3,313,192 AED
2204	Wine of fresh grapes...	3,276,272 AED
1905	Bread, pastry, cakes, biscuits...	2,136,740 AED
2402	Cigars, cheroots, cigarillos and cigarettes...	2,080,232 AED
713	Dried leguminous vegetables, shelled, whether or not skinned or split...	1,429,725 AED
2203	Beer made from malt.	1,251,076 AED
2403	Other manufactured tobacco and manufactured tobacco substitutes...	1,241,031 AED
1806	Chocolate and other food preparations containing cocoa.	946,836 AED
2009	Fruit juices...	633,242 AED
2106	Food preparations not elsewhere specified...	555,201 AED

Number of Products Exported/Re-exported by Region		
Region	Exports	Re-exports
Africa	533	1000
Americas	311	675
Asia	652	1000
Europe	395	876
Oceania	239	529
Local FZ's	432	856

Number of Destinations of Export/Re-export by Region		
Region	Exports	Re-exports
Africa	57	58
Americas	47	49
Asia	44	45
Europe	43	47
Oceania	13	16
Local FZ's	20	26

Exports/Re-exports to Local FZ's	
EXPORT	3,240,956,445 AED
RE-EXPORT	24,432,097,977 AED
Grand Total	27,673,054,422 AED

F&B Exports to FZ's	
All FZ's	3,240,956,445 AED
JEBEL ALI F.Z.	2,201,355,625 AED
AIRPORT FREE ZONE	678,622,455 AED
FREE ZONE - ABU DHABI	141,756,849 AED
DUBAI LOGISTIC CITY	74,877,099 AED
DUBAI DUTY FREE	64,813,041 AED
SHIP STORES	62,665,937 AED

DUBAI MULTY COMMODITY CENTER	4,674,520 AED
AIRCRAFT STORES	4,393,771 AED
RAS AL KHAIMAH FZE	3,334,366 AED
FUJAIRAH F.ZONE	2,008,510 AED
FUJAIRAH D.FREE	951,075 AED
DUCAMZ	772,644 AED
SHARJAH D.FREE	659,422 AED
ABUDHABI D.FREE	35,399 AED
RAK. DUTY FREE	20,000 AED
DUBAI SILICON OASIS	6,993 AED
DUTY FREE - JEBEL ALI	5,000 AED
DUTYFREE-RASHID	2,000 AED
DUTYFREE-HAMRIYA	1,000 AED
DXB MEDIA CITY	739 AED

F&B Re-exports to FZ's	
All FZ's	24,432,097,977 AED
AIRPORT FREE ZONE	13,403,844,027 AED
JEBEL ALI F.Z.	5,921,466,987 AED
DUBAI LOGISTIC CITY	1,896,868,183 AED
SHIP STORES	942,169,062 AED
DUCAMZ	891,396,731 AED
DUBAI DUTY FREE	789,619,081 AED
DUBAI MULTY COMMODITY CENTER	238,866,581 AED
AIRCRAFT STORES	99,774,813 AED
ABUDHABI D.FREE	67,663,451 AED
SHARJAH D.FREE	48,050,280 AED
DXB MEDIA CITY	41,975,686 AED
FUJAIRAH F.ZONE	25,619,845 AED
World Trade Centre	18,200,000 AED
DUBAI SILICON OASIS	14,143,733 AED
RAS AL KHAIMAH FZE	9,418,336 AED
DUBAI HEALTH CITY	7,519,591 AED
FINANCE CITY -DUBAI	4,888,150 AED
DXB INTERNET CITY	4,887,349 AED
FREE ZONE - ABU DHABI	2,164,735 AED

FUJAIRAH D.FREE	1,534,334 AED
RAK. DUTY FREE	1,026,941 AED
SHARJAH F.ZONE	615,041 AED
DUTYFREE-RASHID	190,000 AED
CHRISTAMAS ISL.	187,208 AED
DUTYFREE-HAMRIYA	4,000 AED
US MINOR OUTLYING ISL	3,830 AED

To exported products to local FZ's	
EXPORT	49,887,190 AED
2402	28,251,705 AED
0408	3,553,684 AED
2202	3,122,852 AED
1806	2,333,208 AED
1515	2,195,579 AED
2106	1,944,120 AED
2201	1,523,050 AED
2009	1,251,677 AED
2403	1,079,931 AED
1905	1,017,600 AED

Top Re-exported Products to Local FZ's	
RE-EXPORT	719,626,291 AED
2208	314,127,517 AED
2402	142,971,538 AED
2204	87,438,754 AED
1006	42,072,718 AED
2203	27,224,780 AED
2106	22,055,966 AED
2403	11,082,955 AED
0802	10,225,307 AED
2201	9,067,312 AED
1001	8,085,165 AED

Sources:

- BMI reports
- Dubai Customs Statistics
- STATISTICS World trade